



# **Strong growth in all markets**

**NCAB Q4 Report 2025**

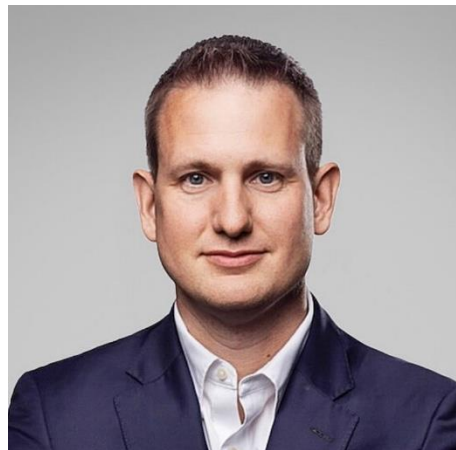
**13 February 2026**

NCAB GROUP Q4

## Today's presenters



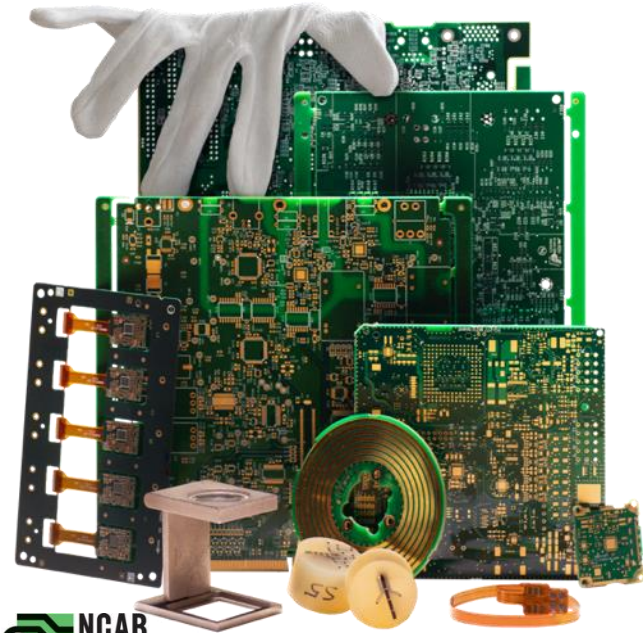
**PETER KRUK**  
CEO



**TIMOTHY BENJAMIN**  
CFO

DIGITALIZATION, ELECTRIFICATION AND IOT...

**Everything needs a PCB  
and each PCB is unique**



**19**

companies

**45**

markets

**660**

specialists

**34**

factories

**MISSION**

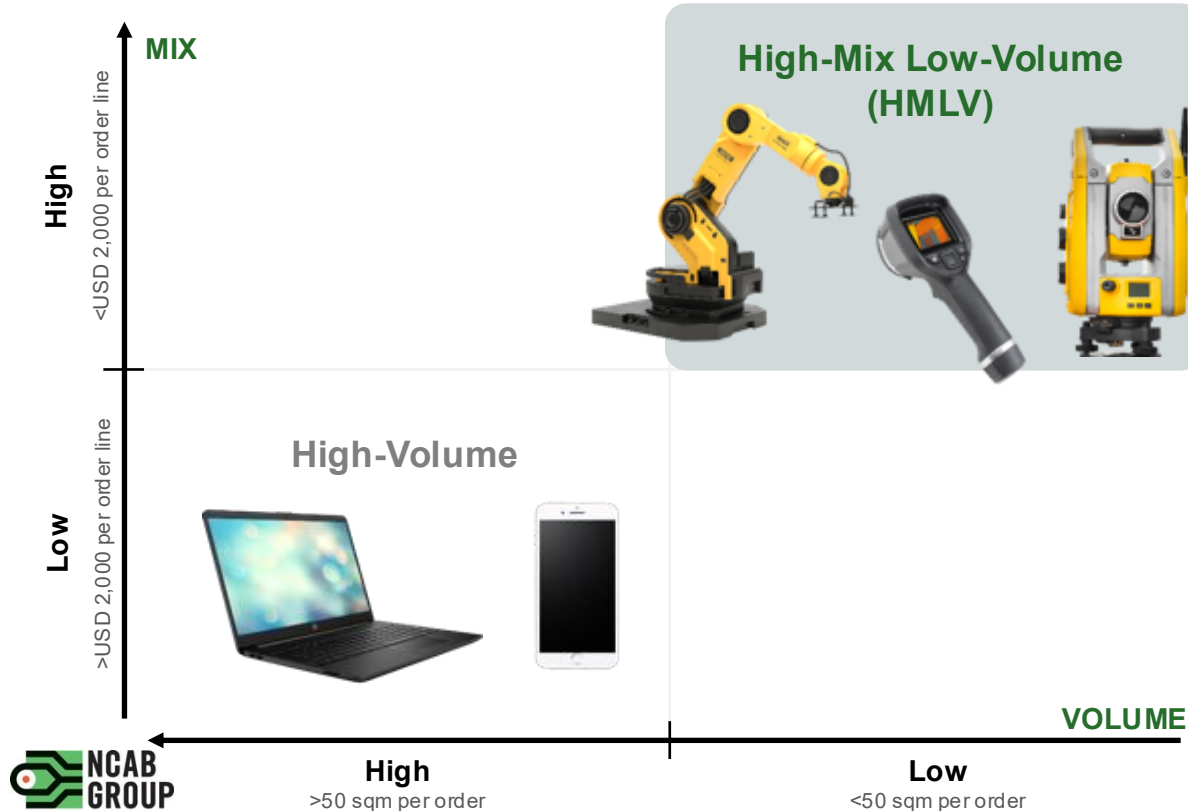
**PCBs for demanding customers,  
on time with zero defects, produced  
sustainably at the lowest total cost**

**VISION**

**The Number 1 PCB Producer  
wherever we are**

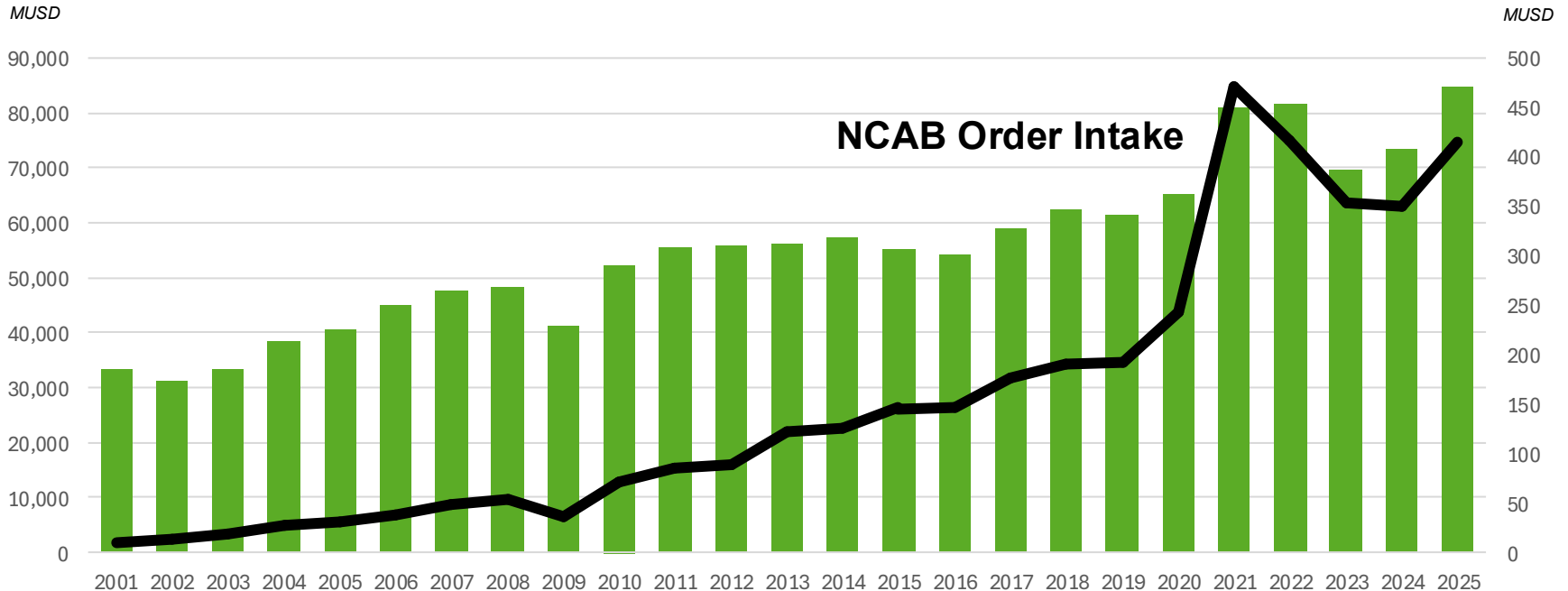
## OUR MARKET

# Our attractive niche – HMLV



- > Higher product value
- > Higher quality demand
- > Harder to buy direct
- > Less price pressure

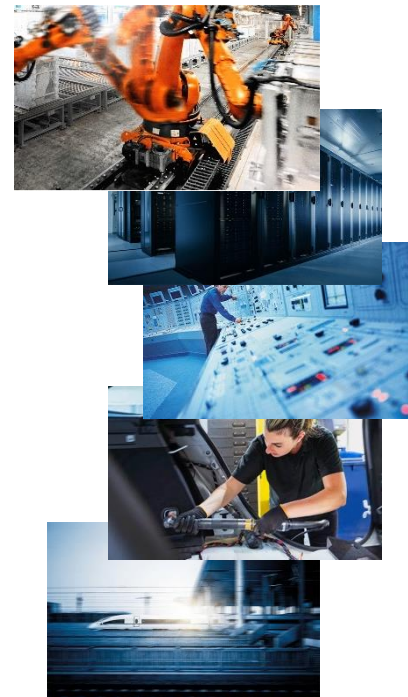
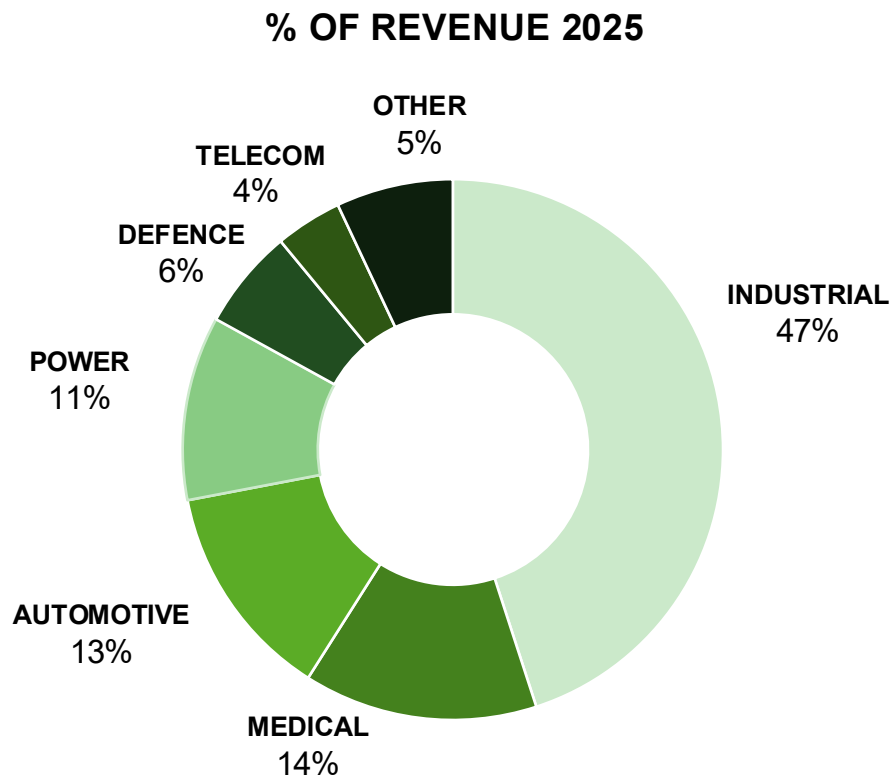
# Global PCB market is resuming growth



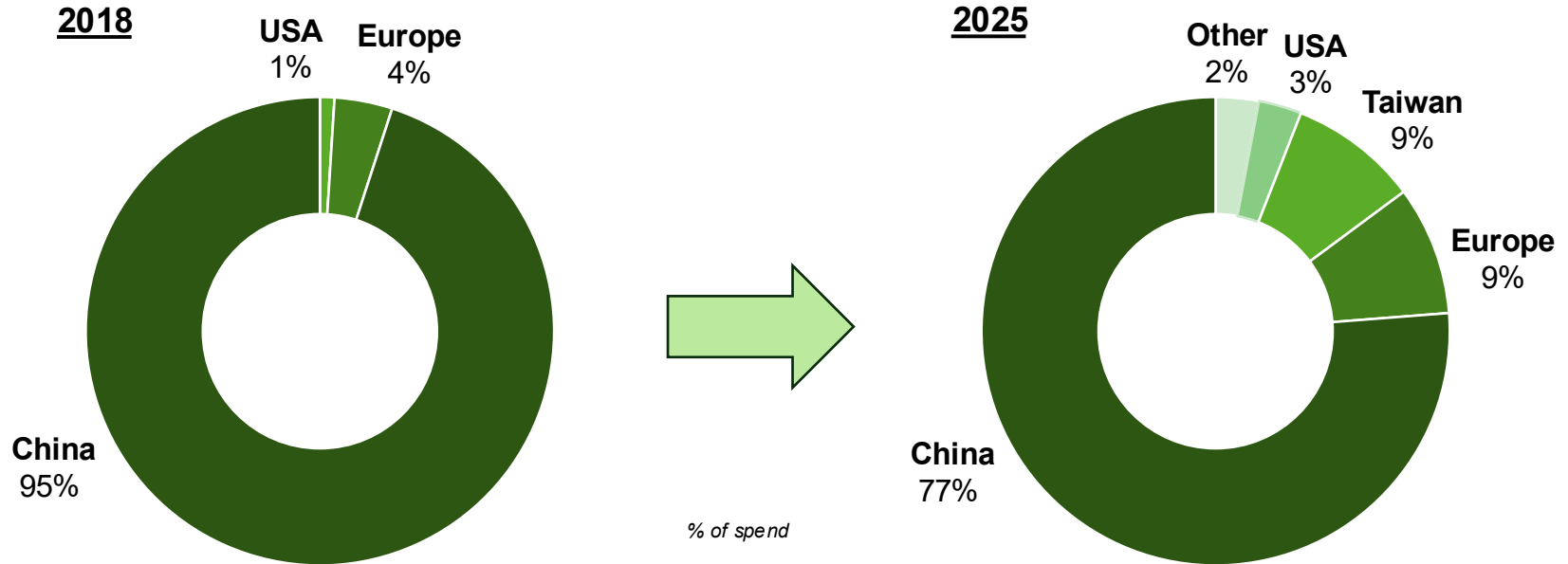
Source Prismark 2025



# Positive development in defence and medtech



# Increasingly differentiated supply base





# KEY TAKE AWAYS IN Q4 2025

## Continued growth in all markets

### Order intake and Net Sales in USD continue to grow

- Market recovery continues with sequentially increasing order intake growth last 3 quarters
- General recovery across segments and accelerated growth in areas like defence, medtech and power
- Increasing lead times and prices increasing in 2026 create some pre-buy effects on order intake

### Strong recovery in EBITA vs 2024

- EBITA improving with recovery in revenue despite FX headwind
- Gross margin improving sequentially and starting to leverage growth to overhead costs

### M&A activity remains strong

- Acquisition of Multi-Teknik in December



## ACQUISITIONS

# Multi-Teknik Mönsterkort AB- Sweden

- **Based in Gothenburg, Sweden with main customer base in Sweden**
- **Started in 1975, closed factory in 2008**
- **Customers in the Industrial, Automotive, Telecom and Medical sectors**
- **Revenue 2024/25 of approximately SEK 110 million with EBITA just below 20 MSEK**
- **15 employees, with 8 located in Sweden, 5 in China and 2 in Lithuania**
- **Signed on Nov 13 and transaction closed Dec 19**



# Q4 2025

## In figures

**Order intake increased by 20% to 1,092 (907) MSEK**

- > 33% organic growth in USD
- > Book to bill of 1.21

**Net Sales increased by 9% to 901.9 (830.3) MSEK**

- > 21% organic growth in USD

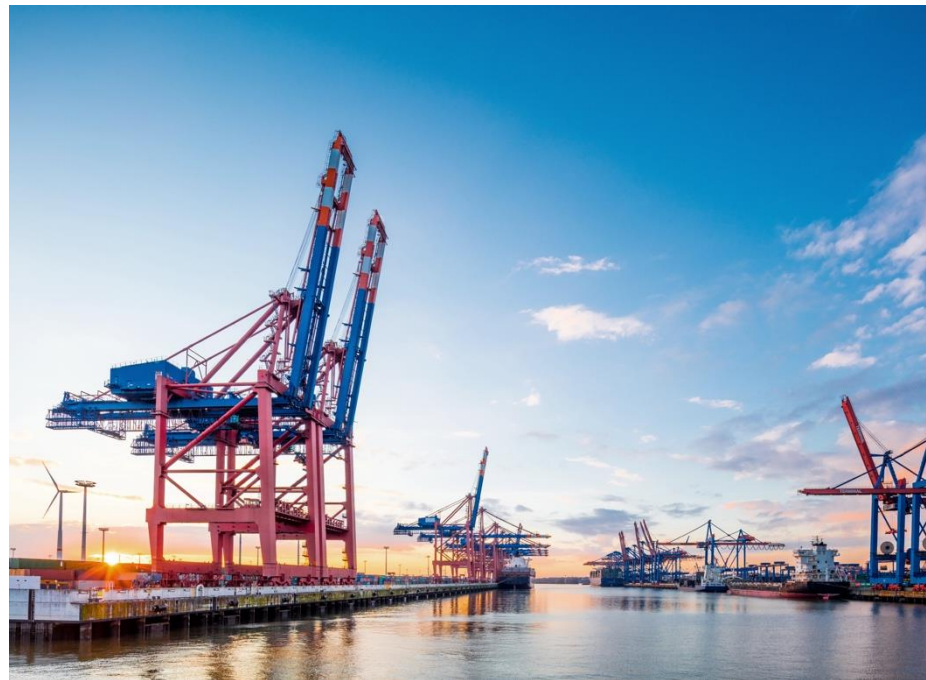
**EBITA increased to 98.6 MSEK (71.6), 10.9% EBITA-margin**

- > Gross Margin decreased to 35.7% (35.9), but improved sequentially
- > Negative impact of FX of 23 MSEK

**Operating cash flow at 21.7 MSEK (45.3)**

- > Working capital increased to 9.6% (8.6)

**Net profit 52.7 MSEK (41.5) and EPS 0.28 (0.22)**



## FULL YEAR 2025

### In figures

**Order intake increased by 10.1% to 4,076 (3,701) MSEK**

- Book to bill 1.09

**Net Sales increased by 3.6% to 3,743 (3,614) MSEK**

- Organic growth 5% in USD

**EBITA decreased to 403 (450) MSEK**

- EBITA margin of 10.8% (12.4)
- Adverse FX effect of 53 MSEK

**Operating cash flow at 287 MSEK (354)**

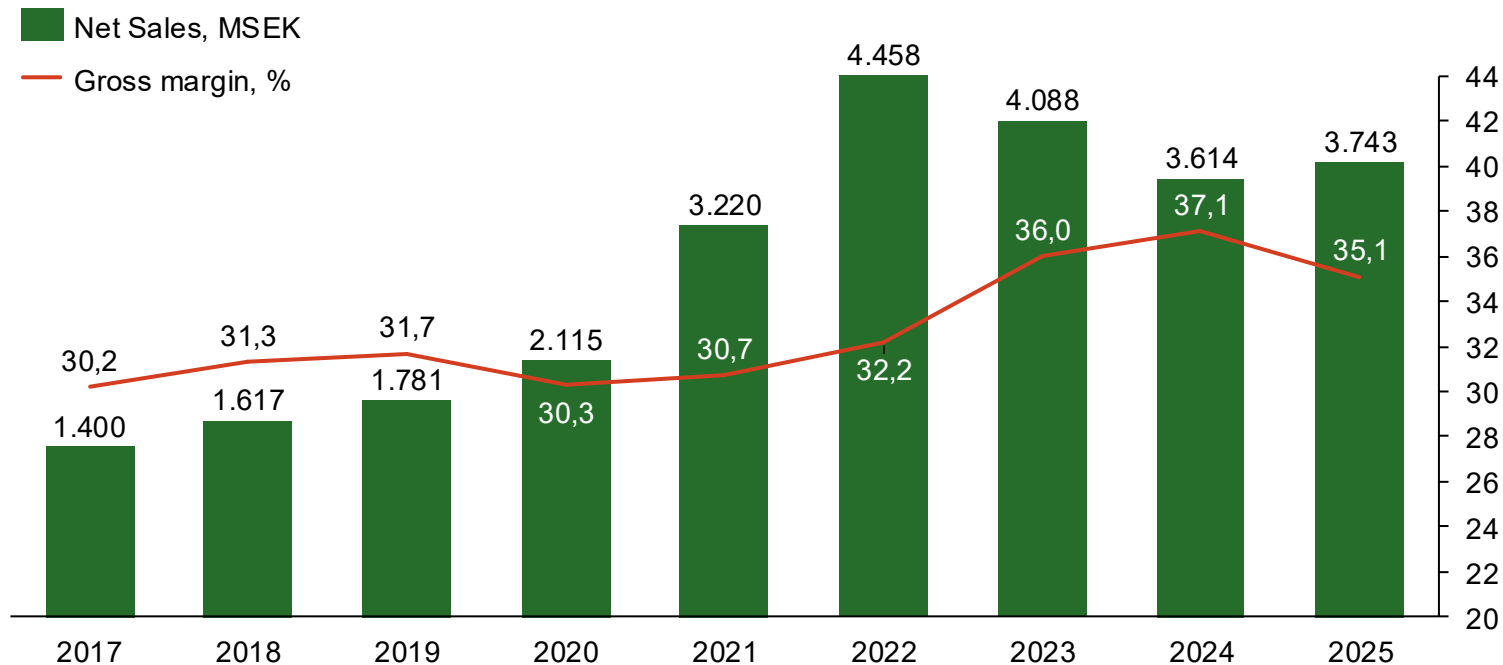
- Working capital slightly elevated in Q4

**Earnings per share was 1.10 SEK (1.36)**

**Proposed dividend of 1.10 SEK (0)**



# Top line starts to recover



## ORDER INTAKE AND NET SALES IN Q4 2025

# Order intake and sales turning up

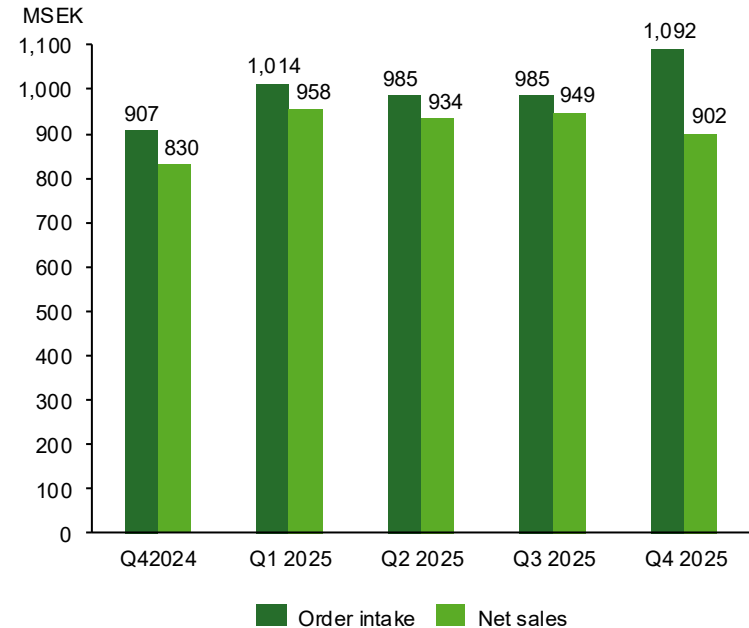
**Order intake increased by 20% to 1,092 MSEK and for comparable units in USD up by 33%**

- Positive development in all segments. All increased with double digits in comparable units, in USD

**Net sales increased to 901.9 MSEK and for comparable units in USD increased by 21%**

- Book to bill positive at 1.21

**Continued positive trend in EV charging as well as in aerospace and defence.**





## EBITA RESULT

# EBITA improving year on year

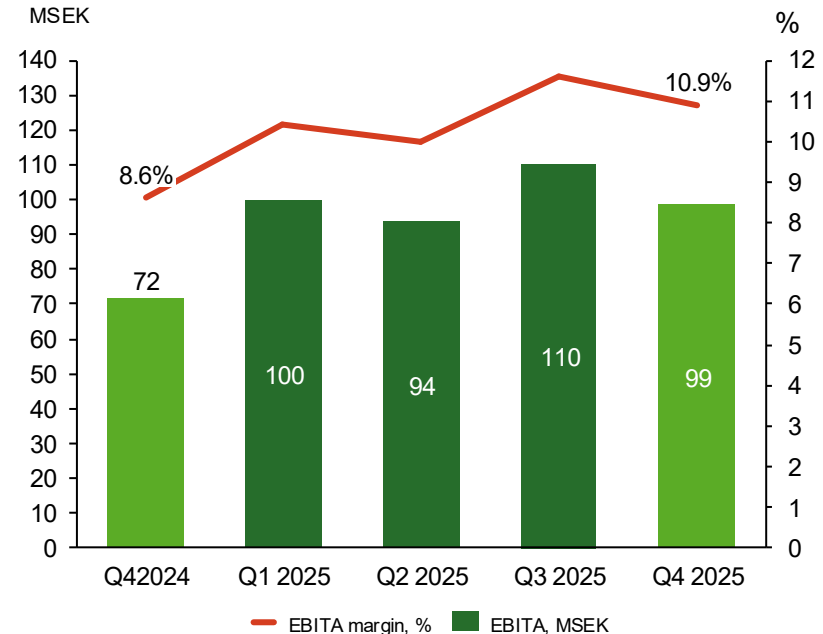
### EBITA increased to 99 MSEK (72)

- > FX impacted the result negatively by 23 MSEK

### The EBITA margin increased to 10.9% (8.6)

### Gross margin at 35.7% (35.9), slightly higher than Q3

- > The Gross margin decreased vs last year – but stable over the past few quarters
- > Acquired companies had a dilutive effect on the gross margin slightly versus prior year



## EBITA RESULT

# FX impact on quarter P&L

- > **FX deviations vs PY**
  - > **USD/SEK 9.38 (10.78)**
  - > **EUR/SEK 10.91 (11.50)**
- > **Revenue**                      **-101 MSEK**
- > **Gross Profit**                      **- 40 MSEK**
  - > *Translation*                      *- 37 MSEK*
  - > *Revaluation*                      *- 3 MSEK*
- > **SG&A**                              **+17 MSEK**
- > **EBITA**                              **- 23 MSEK**

## SEGMENTS

### Nordic

#### Order intake increased by 24% to 289 MSEK (234)

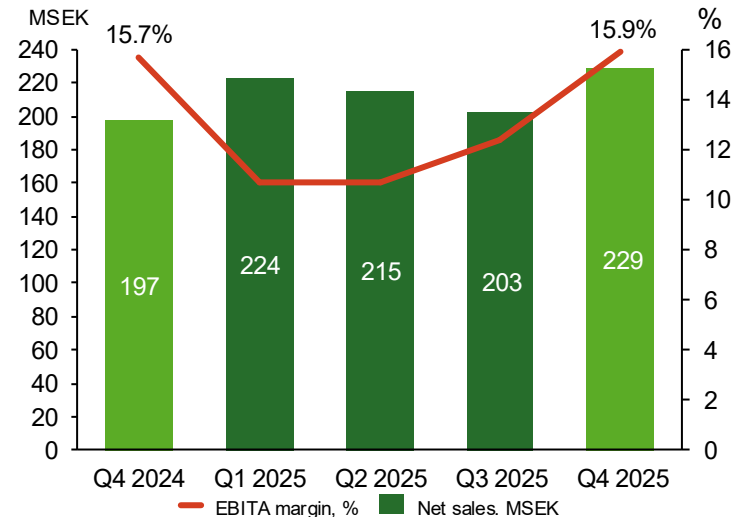
- Early order placement supporting growth
- The biggest increases came from Denmark, Finland and Norway

#### Net sales increased to 229 MSEK (197)

- Good growth despite FX
- Defence growth and EVC business resuming

#### EBITA amounted to 36.3 MSEK (31.0), and EBITA margin increased to 15.9% (15.7)

- Good leverage on net sales growth offset negative impact of FX



## SEGMENTS

# Europe

### Order intake increased by 13% to 483 MSEK (428)

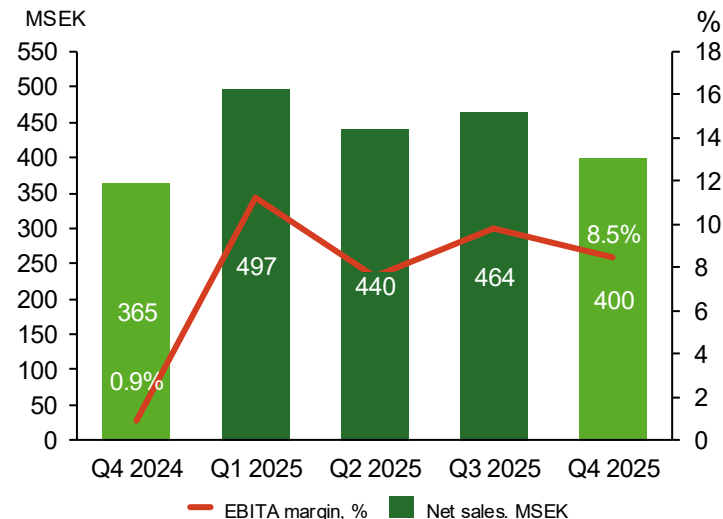
- Organic growth of 5% in SEK and 21% in USD
- Positive trend in Spain, Benelux and Germany

### Net sales increased by 10% to 400 MSEK (365)

- Organically, net sales increased by 3% in SEK and 19% in USD
- Automotive development still weak, but recovery in other areas

### EBITA increased to 34.1 MSEK (3.4), corresponding to a margin of 8.5% (0.9)

- Negative impact from FX and product mix



## SEGMENTS

# North America

**Order intake increased by 31% to 248 MSEK (190)**

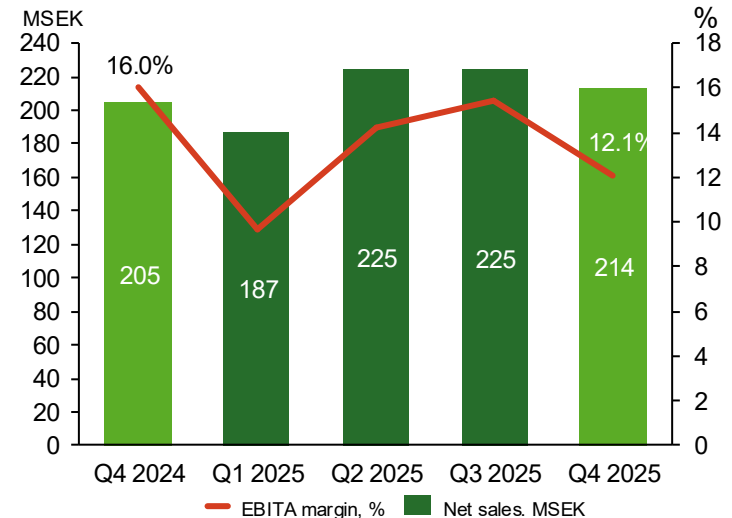
- > Good progress with extending New Product Introduction model (NPI) across US
- > Strong growth notably in Defence and Power

**Net sales up by 4% to 214 MSEK (205) and 19% in USD**

- > Tariffs are included in revenue
- > Share of China sourced products decreasing

**EBITA decreased to 25.9 MSEK (32.8) corresponding to a margin of 12.1% (16.0)**

- > Timing of costs and adjusting to higher pace



## SEGMENTS

### East

#### Order intake increased 32% to 72 MSEK (55)

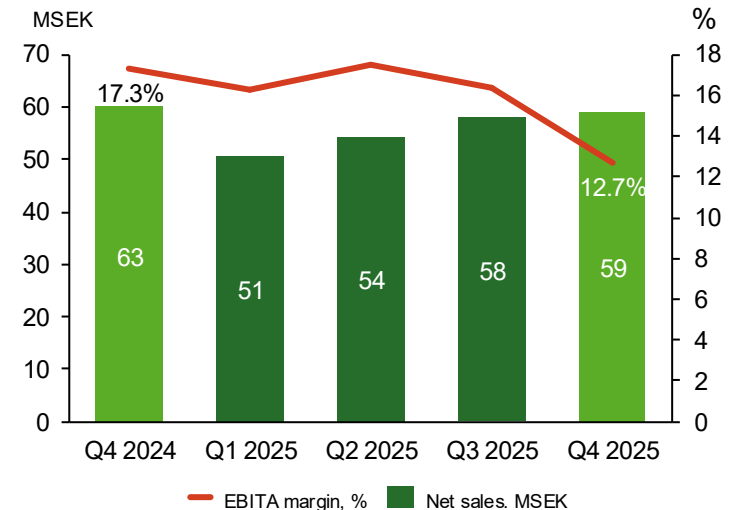
- > Order intake in USD increased by 49%
- > Capitalizing on market growth in high tech, leveraging NCAB's supply base, as well as growing with NCAB global customers

#### Net sales decreased 7% to 59.0 MSEK (63.3)

- > Net sales in USD increased by 6%

#### EBITA decreased to 7.5 MSEK (11.0), equivalent to an EBITA margin of 12.7% (17.3)

- > Some adverse product mix/pricing





KPI:s

## Strong finances to support our growth

	Q4 2025	Q4 2024
ROE %	14.3	18.3
Net debt/EBITDA	1.8	1.5
Equity/Asset ratio %	40.9	42.7
Net working capital, MSEK	376	333
Net working capital/Net sales LTM %*	9.6	8.6
Available liquidity, MSEK	1,233	1,336
Dividend **	1.10	0

## NCAB ACQUISITION PROCESS

# Good opportunities in our pipeline



## NCAB ACQUISITION PROCESS

# Our integration process important for synergies

Acquired companies to be fully  
integrated, within **12-18** months



# A clear strategy for high-pace profitable growth!

## **GEOGRAPHICAL EXPANSION**

Expand geographically to new markets using M&A to accelerate process

## **MARKET CONSOLIDATION**

Consolidate market and explore economies of scale for cost and capability advantages

## **100% FOCUS ON PCBS**

Maintain 100% focus on PCBs with an Asset Light model

## **INCREASE MARKET SHARES**

Increase market shares and deepen customer relationships in existing markets

# Q&A



# Financial calendar 2026

Q1 report	23 April, 2026
AGM	7 May, 2026
Q2 report	22 July, 2026
Q3 report	23 October 2026
Q4 report	12 February, 2027

**Investor contact:**

**Gunilla Öhman**

[gunilla.ohman@ncabgroup.com](mailto:gunilla.ohman@ncabgroup.com)

