



**Strong growth in all markets**

**NCAB Q4 Report 2025**

**13 February 2026**

# Today's presenters



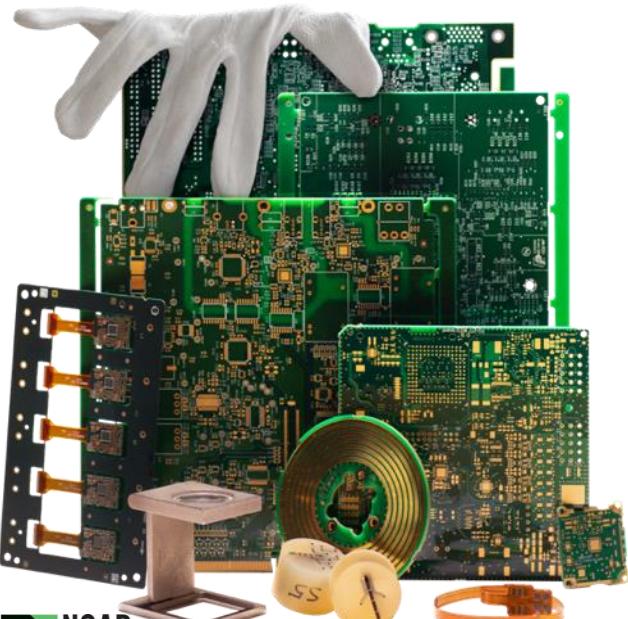
**PETER KRUK**  
CEO



**TIMOTHY BENJAMIN**  
CFO

DIGITALIZATION, ELECTRIFICATION AND IOT...

# Everything needs a PCB and each PCB is unique



**19**

companies

**45**

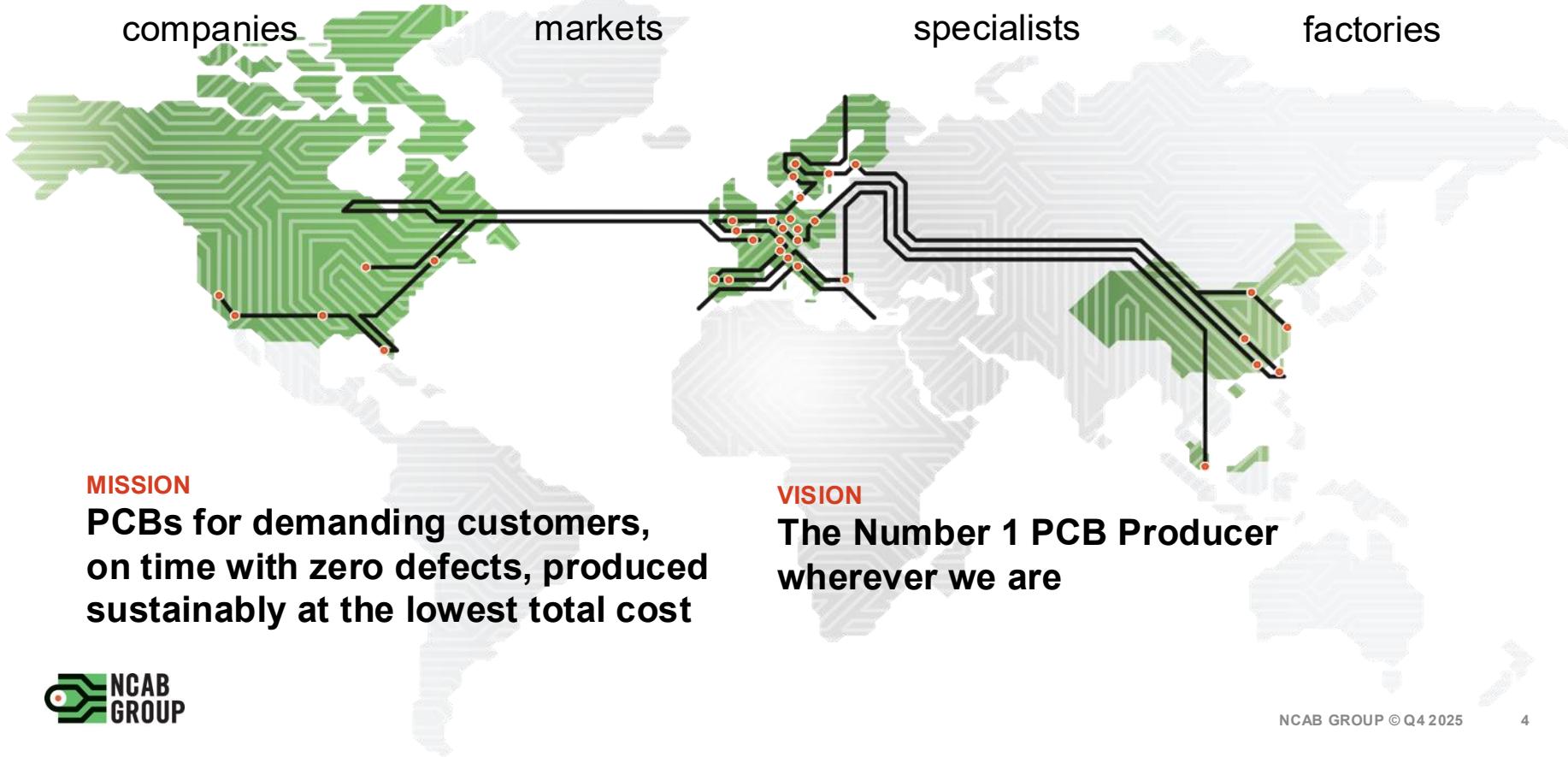
markets

**660**

specialists

**34**

factories



**MISSION**

**PCBs for demanding customers,  
on time with zero defects, produced  
sustainably at the lowest total cost**

**VISION**

**The Number 1 PCB Producer  
wherever we are**

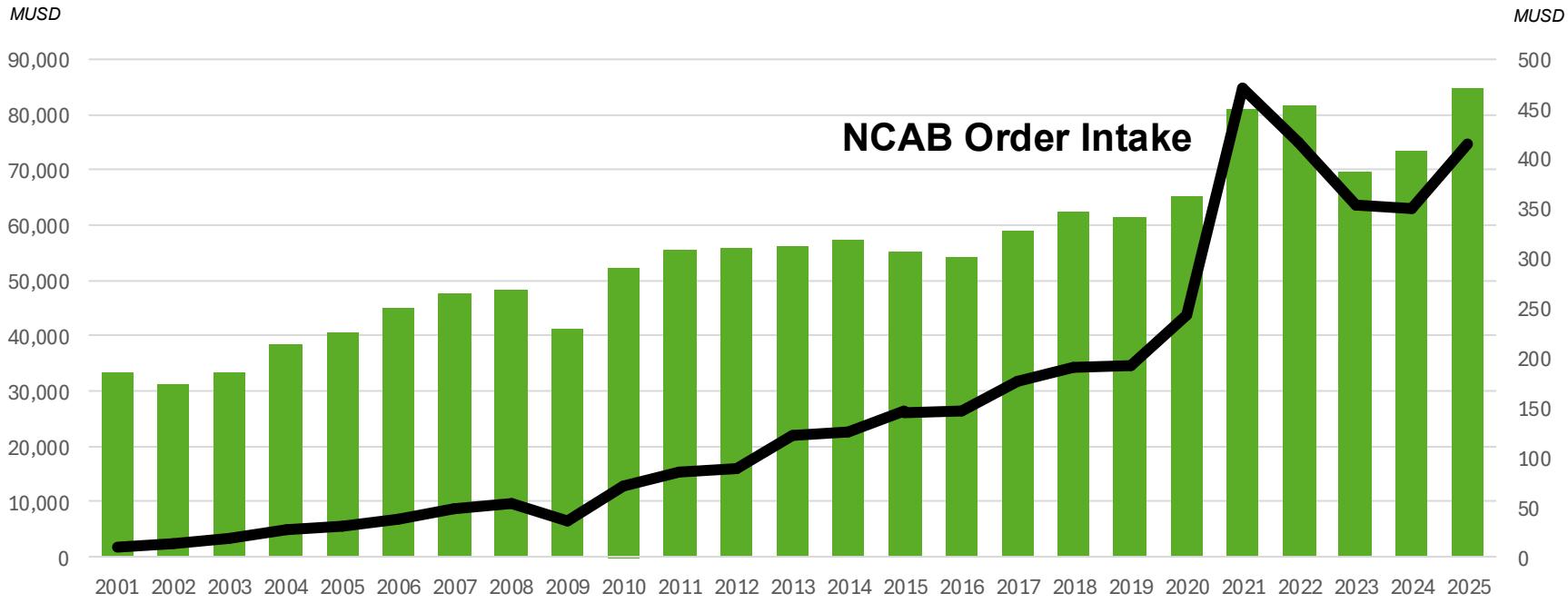
## OUR MARKET

# Our attractive niche – HMLV



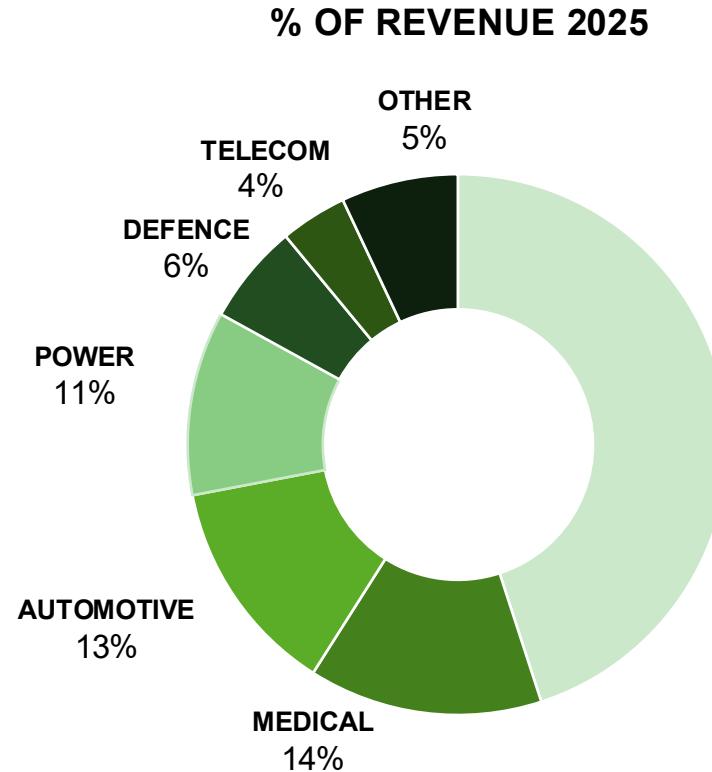
- Higher product value
- Higher quality demand
- Harder to buy direct
- Less price pressure

# Global PCB market is resuming growth



Source Prismark 2025

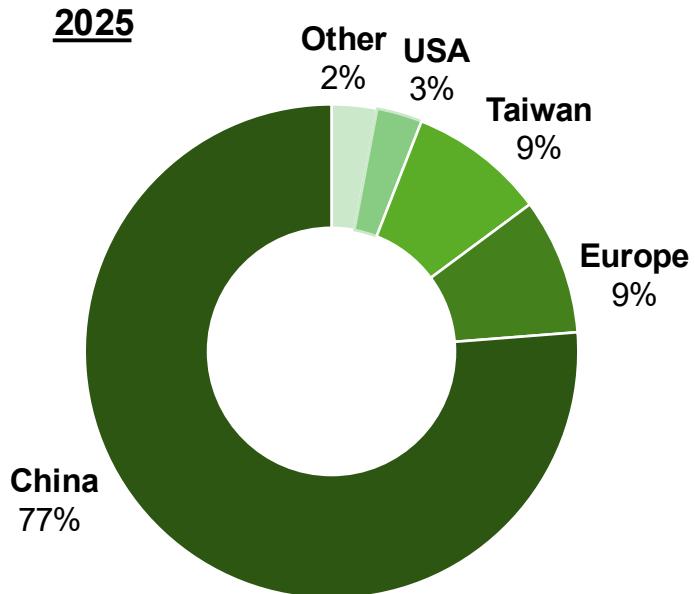
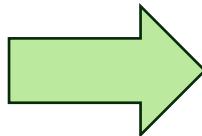
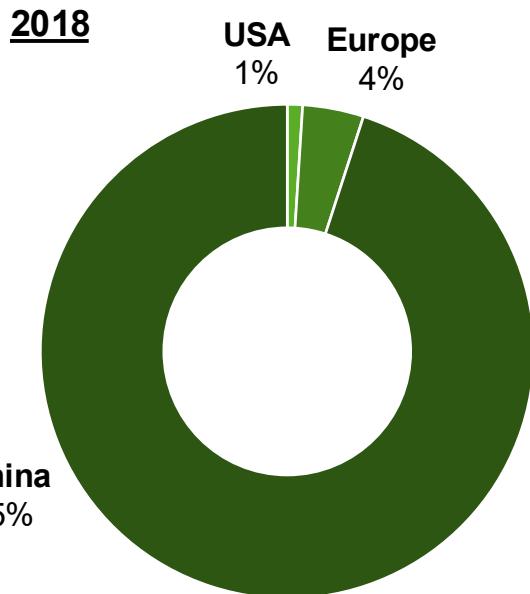
# Positive development in defence and medtech



INDUSTRIAL  
47%



# Increasingly differentiated supply base



## KEY TAKE AWAYS IN Q4 2025

### Continued growth in all markets

#### Order intake and Net Sales in USD continue to grow

- Market recovery continues with sequentially increasing order intake growth last 3 quarters
- General recovery across segments and accelerated growth in areas like defence, medtech and power
- Increasing lead times and prices increasing in 2026 create some pre-buy effects on order intake

#### Strong recovery in EBITA vs 2024

- EBITA improving with recovery in revenue despite FX headwind
- Gross margin improving sequentially and starting to leverage growth to overhead costs

#### M&A activity remains strong

- Acquisition of Multi-Teknik in December



## ACQUISITIONS

# Multi-Teknik Mönsterkort AB- Sweden

- Based in Gothenburg, Sweden with main customer base in Sweden
- Started in 1975, closed factory in 2008
- Customers in the Industrial, Automotive, Telecom and Medical sectors
- Revenue 2024/25 of approximately SEK 110 million with EBITA just below 20 MSEK
- 15 employees, with 8 located in Sweden, 5 in China and 2 in Lithuania
- Signed on Nov 13 and transaction closed Dec 19



## Q4 2025

# In figures

**Order intake increased by 20% to 1,092 (907) MSEK**

- 33% organic growth in USD
- Book to bill of 1.21

**Net Sales increased by 9% to 901.9 (830.3) MSEK**

- 21% organic growth in USD

**EBITA increased to 98.6 MSEK (71.6), 10.9% EBITA-margin**

- Gross Margin decreased to 35.7% (35.9), but improved sequentially
- Negative impact of FX of 23 MSEK

**Operating cash flow at 21.7 MSEK (45.3)**

- Working capital increased to 9.6% (8.6)

**Net profit 52.7 MSEK (41.5) and EPS 0.28 (0.22)**



## FULL YEAR 2025

# In figures

**Order intake increased by 10.1% to 4,076 (3,701) MSEK**

- Book to bill 1.09

**Net Sales increased by 3.6% to 3,743 (3,614) MSEK**

- Organic growth 5% in USD

**EBITA decreased to 403 (450) MSEK**

- EBITA margin of 10.8% (12.4)
- Adverse FX effect of 53 MSEK

**Operating cash flow at 287 MSEK (354)**

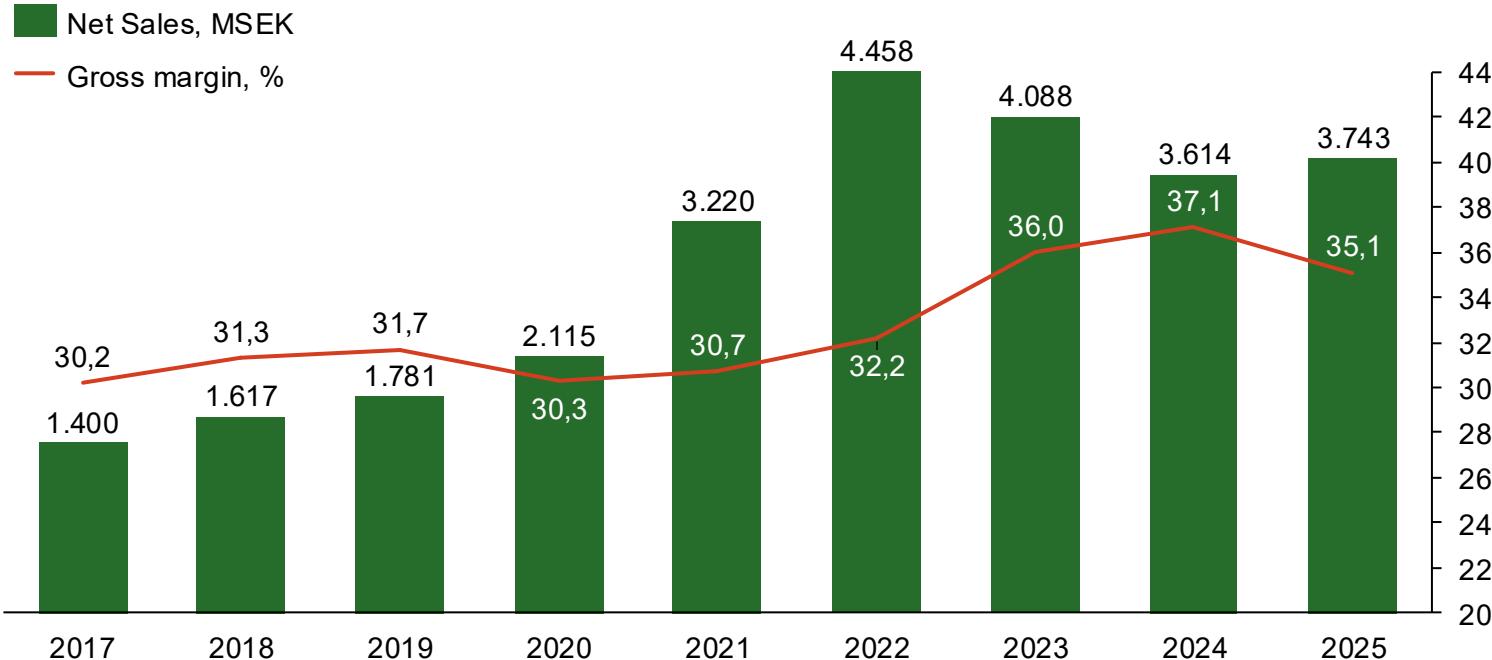
- Working capital slightly elevated in Q4

**Earnings per share was 1.10 SEK (1.36)**

**Proposed dividend of 1.10 SEK (0)**



# Top line starts to recover



## ORDER INTAKE AND NET SALES IN Q4 2025

# Order intake and sales turning up

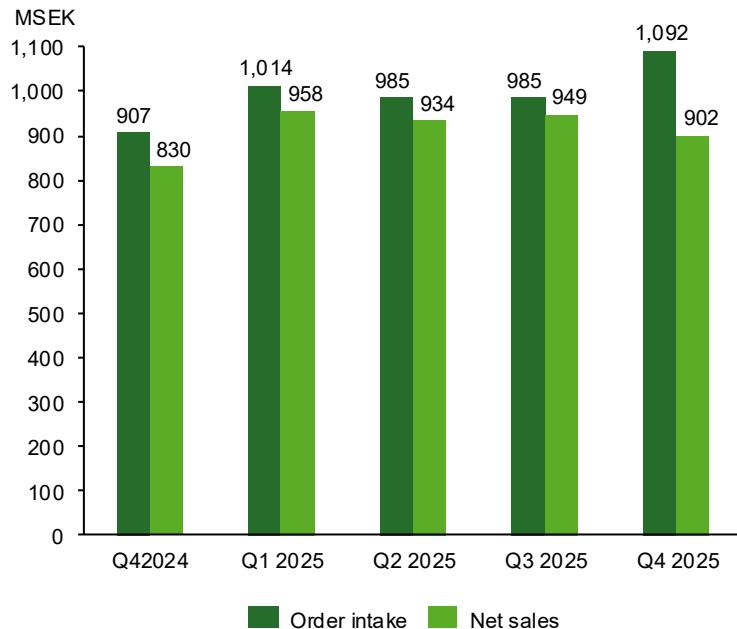
**Order intake increased by 20% to 1,092 MSEK  
and for comparable units in USD up by 33%**

- Positive development in all segments. All increased with double digits in comparable units, in USD

**Net sales increased to 901.9 MSEK and for comparable units in USD increased by 21%**

- Book to bill positive at 1.21

**Continued positive trend in EV charging as well as in aerospace and defence.**



## EBITA RESULT

# EBITA improving year on year

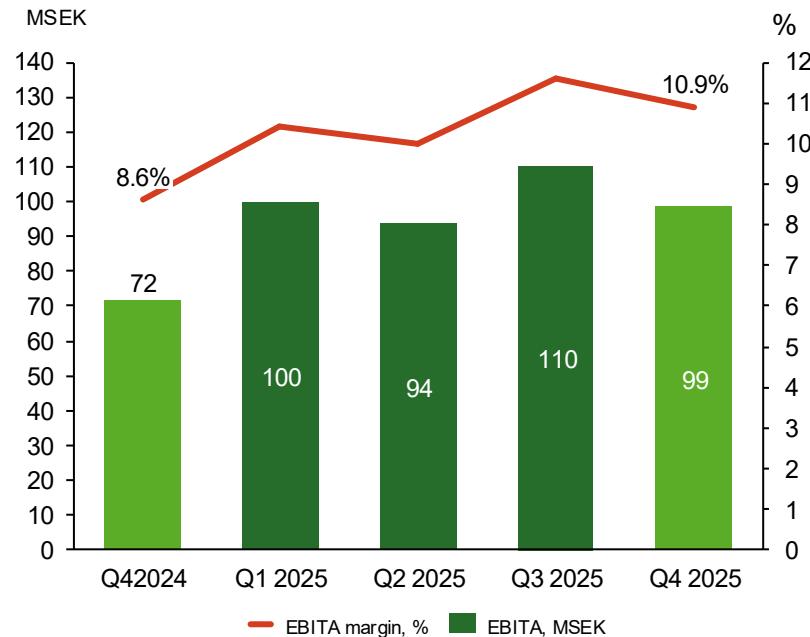
**EBITA increased to 99 MSEK (72)**

- FX impacted the result negatively by 23 MSEK

**The EBITA margin increased to 10.9% (8.6)**

**Gross margin at 35.7% (35.9), slightly higher than Q3**

- The Gross margin decreased vs last year – but stable over the past few quarters
- Acquired companies had a dilutive effect on the gross margin slightly versus prior year



## EBITA RESULT

# FX impact on quarter P&L

- FX deviations vs PY
- USD/SEK 9.38 (10.78)
- EUR/SEK 10.91 (11.50)
- Revenue -101 MSEK
- Gross Profit - 40 MSEK
- *Translation* - 37 MSEK
- *Revaluation* - 3 MSEK
- SG&A +17 MSEK
- EBITA - 23 MSEK

## SEGMENTS

### Nordic

**Order intake increased by 24% to 289 MSEK (234)**

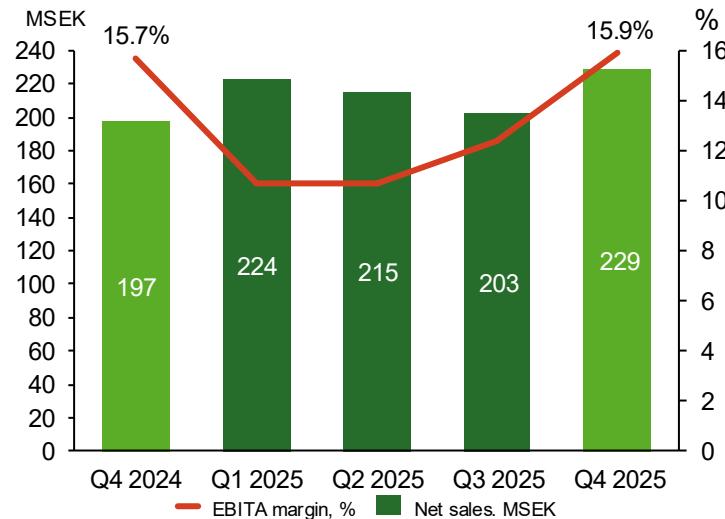
- Early order placement supporting growth
- The biggest increases came from Denmark, Finland and Norway

**Net sales increased to 229 MSEK (197)**

- Good growth despite FX
- Defence growth and EVC business resuming

**EBITA amounted to 36.3 MSEK (31.0), and EBITA margin increased to 15.9% (15.7)**

- Good leverage on net sales growth offset negative impact of FX



## SEGMENTS

# Europe

**Order intake increased by 13% to 483 MSEK (428)**

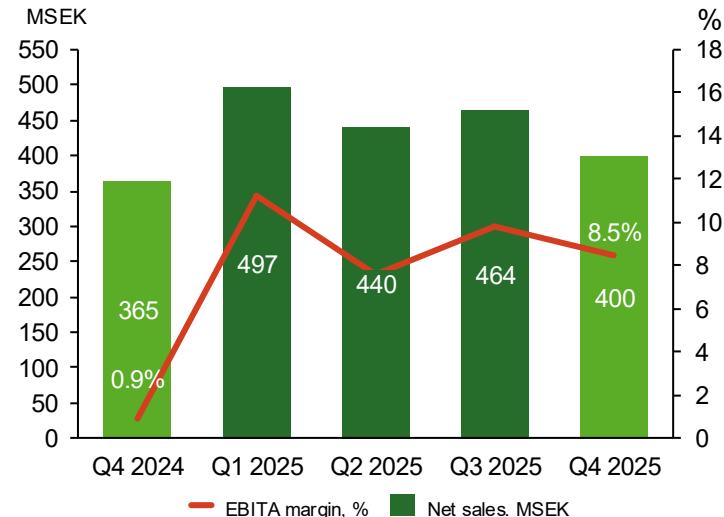
- Organic growth of 5% in SEK and 21% in USD
- Positive trend in Spain, Benelux and Germany

**Net sales increased by 10% to 400 MSEK (365)**

- Organically, net sales increased by 3% in SEK and 19% in USD
- Automotive development still weak, but recovery in other areas

**EBITA increased to 34.1 MSEK (3.4),  
corresponding to a margin of 8.5% (0.9)**

- Negative impact from FX and product mix



## SEGMENTS

# North America

**Order intake increased by 31% to 248 MSEK (190)**

- › Good progress with extending New Product Introduction model (NPI) across US
- › Strong growth notably in Defence and Power

**Net sales up by 4% to 214 MSEK (205) and 19% in USD**

- › Tariffs are included in revenue
- › Share of China sourced products decreasing

**EBITA decreased to 25.9 MSEK (32.8) corresponding to a margin of 12.1% (16.0)**

- › Timing of costs and adjusting to higher pace



## SEGMENTS

### East

**Order intake increased 32% to 72 MSEK (55)**

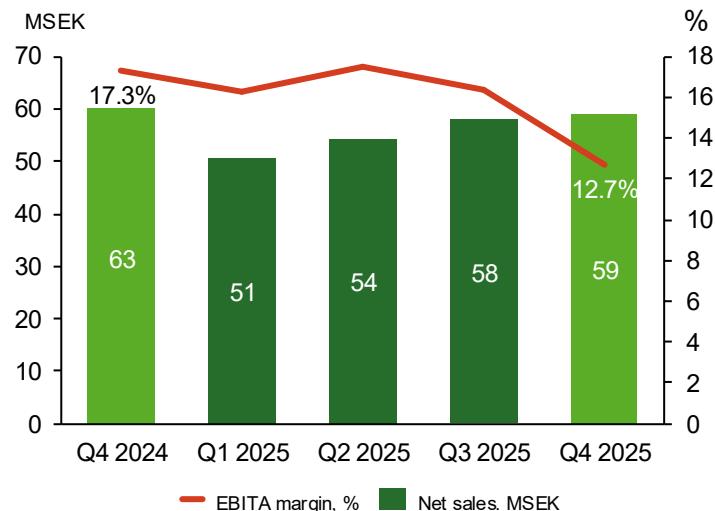
- › Order intake in USD increased by 49%
- › Capitalizing on market growth in high tech, leveraging NCAB's supply base, as well as growing with NCAB global customers

**Net sales decreased 7% to 59.0 MSEK (63.3)**

- › Net sales in USD increased by 6%

**EBITA decreased to 7.5 MSEK (11.0), equivalent to an EBITA margin of 12.7% (17.3)**

- › Some adverse product mix/pricing



## KPI:s

# Strong finances to support our growth

	Q4 2025	Q4 2024
ROE %	14.3	18.3
Net debt/EBITDA	1.8	1.5
Equity/Asset ratio %	40.9	42.7
Net working capital, MSEK	376	333
Net working capital/Net sales LTM %*	9.6	8.6
Available liquidity, MSEK	1,233	1,336
Dividend **	1.10	0

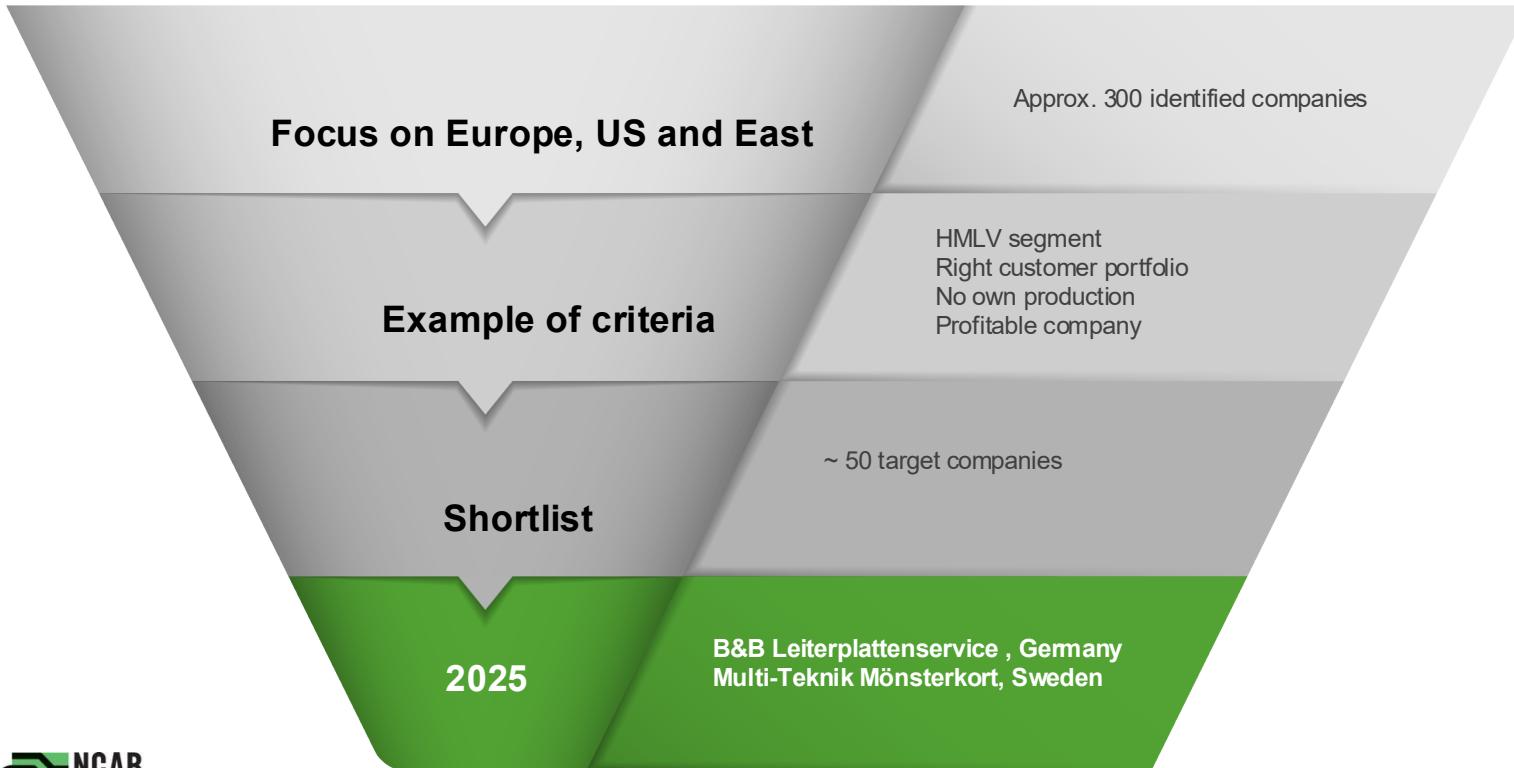


\*) Proforma adjusted for M&A

\*\*) suggested by the Board

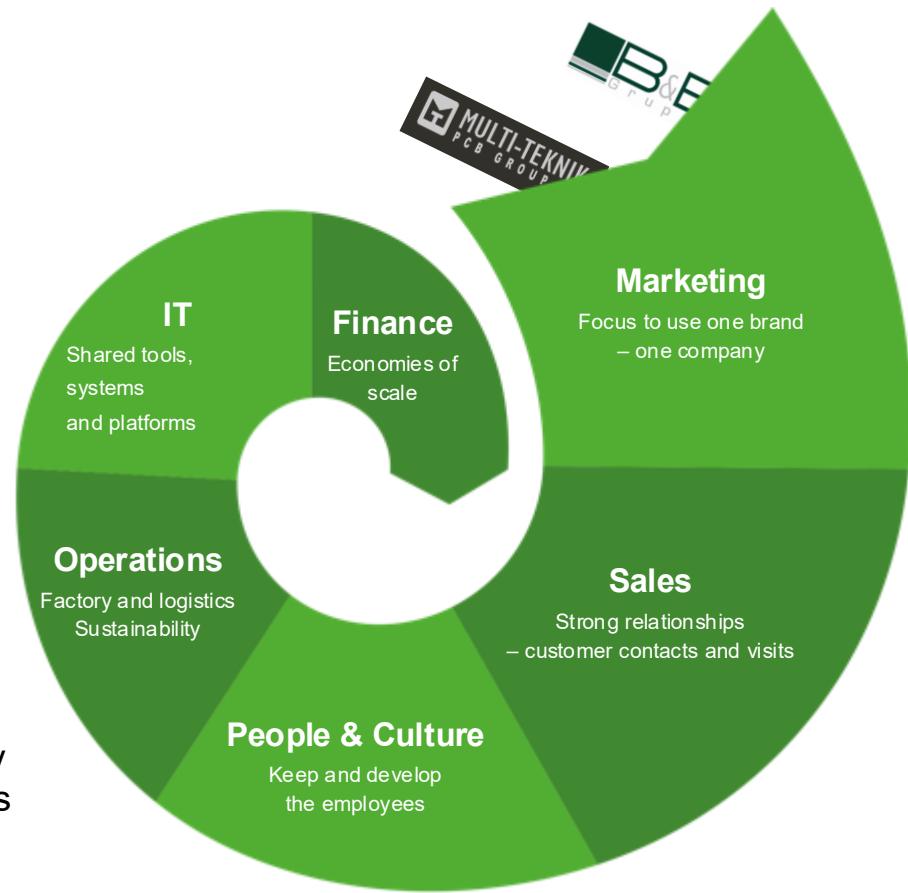
## NCAB ACQUISITION PROCESS

# Good opportunities in our pipeline



## NCAB ACQUISITION PROCESS

# Our integration process important for synergies



Acquired companies to be fully integrated, within **12-18** months

# A clear strategy for high-pace profitable growth!

## GEOGRAPHICAL EXPANSION

Expand geographically to new markets using M&A to accelerate process

## MARKET CONSOLIDATION

Consolidate market and explore economies of scale for cost and capability advantages

## 100% FOCUS ON PCBs

Maintain 100% focus on PCBs with an Asset Light model

## INCREASE MARKET SHARES

Increase market shares and deepen customer relationships in existing markets

# Q&A



# Financial calendar 2026

**Q1 report** 23 April, 2026

**AGM** 7 May, 2026

**Q2 report** 22 July, 2026

**Q3 report** 23 October 2026

**Q4 report** 12 February, 2027

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